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Announcement of Product Discontinuations

Dear Sir or Madam,

SMA is continuously launching innovations and new products into the market. Therefore, the following products will be discontinued as we enhance our product portfolio:

SUNNY BOY 700

The SUNNY BOY 700, founder of SMA's Sunny Boy String inverter family, has delivered years of dependable use all across the globe since 1995. However, the design is becoming increasingly more difficult with the currently available PV modules in 6" and 6"+ technology. Therefore, the SB 700 is being discontinued.

- End of production: October 31, 2008
- Last order call: August 31, 2008 (for delivery between 9/01 and 10/31/08)
- There is a purchase obligation and orders are non-cancelable.
- Replacement product: SB 1100

SUNNY BOY 1100LV

The SUNNY BOY 1100LV is especially designed for very low DC input voltages and is thus an exceptional inverter, for example, for PV modules connected in parallel. However, installing modules in strings has proven more cost-effective and become the preferred choice for PV systems. Therefore, the SB 1100LV is being discontinued. However, the corresponding Windy Boy product **WB 1100LV** will remain available.



- End of production: October 31, 2008
- Last order call: August 31, 2008 (for delivery between 9/01 and 10/31/08)
- There is a purchase obligation and orders are non-cancelable.

The following WINDY BOY products will be discontinued at the same time as the SUNNY BOY products:

WINDY BOY 700

- End of production: October 31, 2008
- Last order call: August 31, 2008 (for delivery between 9/01 and 10/31/08)
- There is a purchase obligation and orders are non-cancelable.
- Replacement product: WB 1100

WINDY BOY 2800i

- End of production: October 31, 2008
- Last order call: August 31, 2008 (for delivery between 9/01 and 10/31/08)
- There is a purchase obligation and orders are non-cancelable.
- Replacement product: WB 2500 / WB 3000

Yours sincerely,

SMA Solar Technology AG

A handwritten signature in black ink, appearing to read 'Tobias Henne', written in a cursive style.

i. V. Tobias Henne

Head of the Product Management Department

A handwritten signature in blue ink, appearing to read 'Detlev Tschimpke', written in a cursive style.

i. A. Detlev Tschimpke

Product Management